



MENA

OFFERLIST



Agnija Ziverte

Europe & MENA Sales Manager
agnija@allycoffee.com



Daria Vorslova

Account Manager MENA
daria@allycoffee.com

Same quality all year round

Core Coffees are origin coffee blends developed by Ally to provide consistent and reliable flavor profiles throughout the year. Each coffee is the result of a carefully curated selection, creating a distinctive profile that captures the traditional cup characteristics of its country. The program covers key coffee-origins:

Brazil, Colombia, Costa Rica, Ethiopia, Peru, Mexico Guatemala and Honduras.

Each Core Coffee is named after a national tree from its respective country, celebrating the landscapes and natural environments where these coffees originate.

Ask your Account Manager about pricing for 50+ bag contracts.



Ceiba captures the distinctive character of Guatemalan coffees. Primarily sourced from smallholder producers from Huehuetenango, it combines traditional varieties with careful washing and drying to create a clean, sweet, and balanced expression of the Guatemalan cup.

Cup profile: Orange, Milk Chocolate, Honey, Creamy body.

Process: Fully Washed, sun/mechanical drying.

Varieties: Mainly Caturra, Catuai, and Pache



Paubrasil represents the identity of **Brazilian coffees**. It is sourced from the Cerrado Mineiro region of Minas Gerais, where Catuai varieties and natural processing come together to create a balanced and approachable expression of the Brazilian cup.

Cup profile: Almond, Brown Sugar, Milk Chocolate, Orange, Red Apple

Process: Natural

Varieties: Catuai

CURRENT MENA OFFERINGS

UPDATED September 2026 | TERMS: ALL PRICES AND QUANTITIES SUBJECT TO FINAL CONFIRMATION. CASH AGAINST DELIVERY ORDER

**Coffees are in the Free Zone. LLC companies should have Import Code. In case import code is not available, 13% fee will be charged.

COSTA RICA

P-NUMBER	REGION	PRODUCER/FARM	VARIETY	PROCESS	HARVEST	QUANTITY	BAG SIZE	CUPPING NOTES	PRICE
P007181#1	Tarazzu	Los Robles - Los Posos	Caturra & Catuai	Natural	2026	40	69	Mandarin, red wine, dark chocolate, mango	\$15.81
P007181#2	Los Santos	Carlos Castro - Natural	Catuai	Natural	2026	50	69	Orange, cherry, strawberry, vanilla, red grape	\$15.37
P007181#3	Los Santos	Don Mayo Micromill	Catuai	Honey	2026	30	69	Brown sugar, dark chocolate, vanilla, citrus fruit	\$13.76

GUATEMALA

P-NUMBER	REGION	PRODUCER/FARM	VARIETY	PROCESS	HARVEST	QUANTITY	BAG SIZE	CUPPING NOTES	PRICE	CORE COFFEE
P007093#1	Huehuetenango	Ceiba	Blend	Washed	2026	110	69	Apple, cocoa nibs, nougat, vanilla, waffle	\$10.95	
P007098#1		Guatemala Natural	Blend	Natural	2026	100	69	Black cherry, clove, dried fruit, cocoa nibs, honey	\$14.46	

EL SALVADOR

P-NUMBER	REGION	PRODUCER/FARM	VARIETY	PROCESS	HARVEST	QUANTITY	BAG SIZE	CUPPING NOTES	PRICE
P007120#1	Apaneca-Illamatepec	Santa Matilde	Red Bourbon	Natural	2026	120	69	Cocoa nibs, caramel, cherry, plum	\$14.63

COLOMBIA

P-NUMBER	REGION	PRODUCER/FARM	VARIETY	PROCESS	HARVEST	QUANTITY	BAG SIZE	CUPPING NOTES	PRICE
P007315#1	Nariño	Buesaco	Caturra, Castillo, Colombia	Natural	2026	80	70	Cherry, cocoa, honey, strawberry, yellow fruits	\$14.46
P007315#2	Nariño	Aponte	Caturra	Honey	2026	60	70	Brown sugar, dark chocolate, green apple, honey covered almonds	\$12.99
P007315#3	Nariño	La Joya	Caturra, Castillo, Colombia	Natural	2026	20	70	Blackberry, citronella, honey, lemon, verbena	\$21.81
P007315#4		Excelso EP	Caturra, Castillo, Colombia	Washed	2026	100	70	Citrus fruit, cocoa, caramel	\$10.90

BRAZIL

P-NUMBER	REGION	PRODUCER/FARM	VARIETY	PROCESS	HARVEST	QUANTITY	BAG SIZE	CUPPING NOTES	PRICE	CORE COFFEE
P007231#1	Cerrado Mineiro	Paubrasil	Blend	Natural	2026	240	60	Milk chocolate, brown sugar, roasted nuts	\$9.82	